



# Moravia

YACHTING

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## CHARTER GUIDE





## *The Moravia difference*

As Monaco's elite boutique brokerage firm, focused on heightened levels of service for our clientele, our mission is simple: to match charterers with their perfect vessel, with discretion, with efficiency, and adding the value afforded by our expert knowledge at every opportunity.

Our head office location on Monaco's Port Hercule, the global epicentre of luxury lifestyle, sees us perfectly positioned to actualise client aspirations. Expertise comes from experience and our specialised knowledge, accrued from decades of service, means that our brokers can confidently advise on budget, style and size of yacht to ensure that your unique charter wish list is fulfilled.

By private yacht is the most discerning way to experience any destination and our global reach unites the four corners of the world for our clients like never before. Anyone can visit a beach bar or

dive spot but only a lucky few will set foot on the shores of unnamed islands or dip beneath the waves of protected marine reserves.

Crew members aboard Moravia chartered yachts represent some of the finest in their field. Each individual has been hand-selected by the world's most perceptive superyacht owners to staff the most extravagantly luxurious yachts afloat. With chefs sourced from Michelin-starred restaurants and spa therapists from leading hotels, the only issue you will encounter will be disembarking from such a heavenly environment.





## WHY CHARTER

### *Privacy*

The privacy and security one can enjoy on a superyacht charter is unparalleled. If you want to escape from prying eyes or are conscientious of people knowing your whereabouts, charter is the list-leading choice. If required, yachts can be chartered with additional security teams onboard and your private security personnel can also be accommodated. Privacy and professionalism are the cornerstones of our business.

### *Freedom*

Superyacht charter offers incredible scope of possibility. Awake each morning with a different view, in a location of your specific choosing, with the freedom to choose how you while away the hours.

### *Discovery*

Whether you seek the thrill of setting foot on distant sandy shores or are embarking on a journey of personal discovery, a superyacht charter provides the finest transport. When chartering with friends and family, the experiences and locations you'll discover together will spark the imaginations of guests both young and old.

### *Tailor Made Travel*

Our completely custom itineraries tailor the travel and charter experience to your specific needs. The length of charter is entirely at your discretion and our knowledgeable team can prepare bespoke plans spanning anything from an extended weekend up to several months at a time, with yachts specifically identified and selected for your charter.





## ESCAPE

*“The sea, once it casts its spell,  
holds one in its net of wonder forever.”*

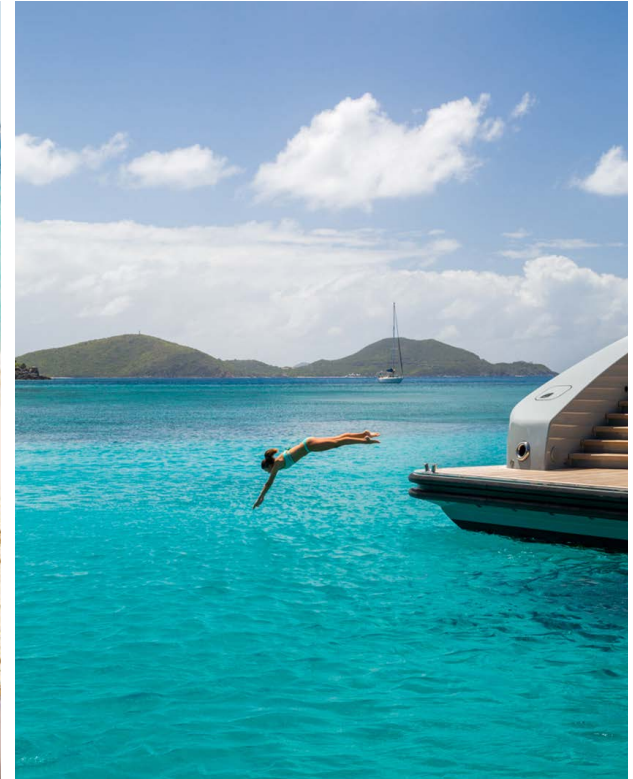


On a Moravia chartered yacht the everyday is an ocean away. With worries and stresses silenced by the lapping sea, the level of escapism you desire is the only choice you need to make.

If you're seeking singular adventures like deserted coral reefs, ancient archaeological wonders and secret shores, our expert team know exactly where to send you.

Our charter directors are au fait with every harbour from Antibes to Ushuaia and when your passerelle is marked private, it means exactly that.

Our one-of-a-kind voyages raise the bar, sailing beyond the ordinary.





## TYPES OF CHARTER

### *Special occasions*

Bringing friends and family together aboard a superyacht to mark a milestone birthday, anniversary or occasion, is a fantastic way to make your celebrations that extra bit special. Moravia prides itself on crafting the ultimate experiences for their clients and for once-in-a-lifetime occasions, you need a charter broker that cares as much as you do.

### *Corporate events*

When it comes to corporate hospitality, a superyacht charter is a great way to leave a lasting impression. If there's a deal to be done, a client to be thanked or a success to celebrate, the exclusive privacy found onboard is exactly what you need.

### *Major events*

Chartering a superyacht for a major sporting or social event can give you an exclusive front-row seat to the action. Our team have experience preparing charter packages for calendar staples such as Formula One races and the Cannes Film Festival, as well as charters that put you at the heart of the celebrations such as seeing in the New Year in Sydney or St Barths.





## TYPES OF CHARTER

### *Family time*

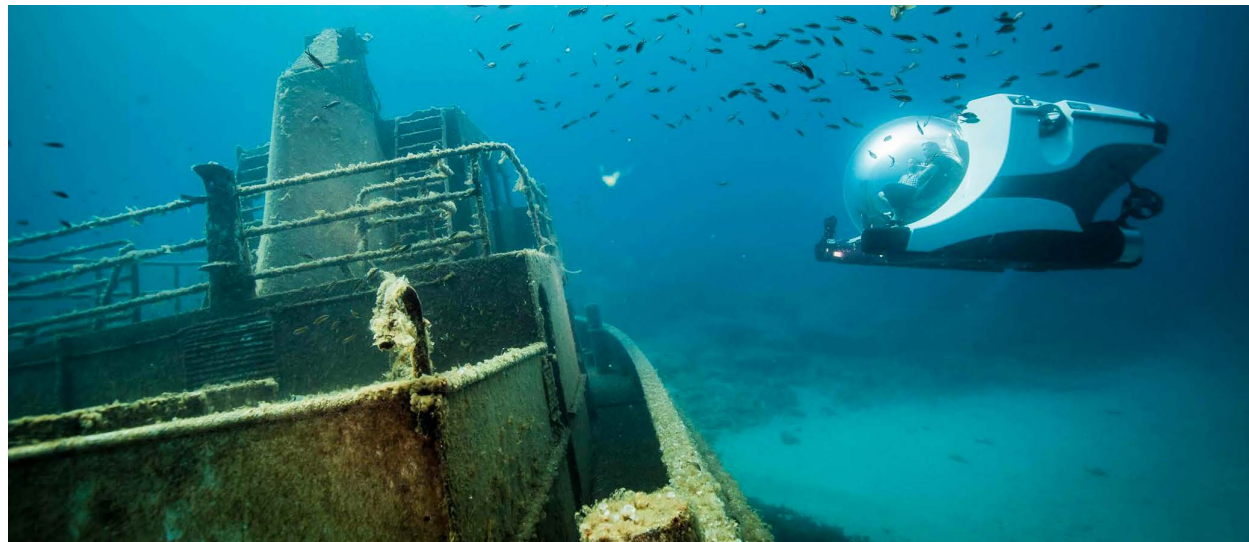
Bring your family together on a superyacht charter and leave the distractions of modern life behind. For true quality, multi-generational family time and shared experiences, a superyacht charter offers unlimited potential. Our charter specialists can advise on a yacht to best suit your family's size, interests and ambitions.

### *Wellbeing*

From simple escapism to personally tailored charters designed to renew body and mind, the scope of services and treatments available aboard a superyacht rival the world's leading shore side resorts. Larger yachts offer fully equipped gyms and resplendent spa suites with dedicated staff, but even aboard smaller vessels there is little that a sunrise yoga session on deck can't solve. The wellbeing benefits can be heightened further with nutritional programmes and schedules that prioritise relaxation and recuperation as required.

### *Exploration*

For those wanting to venture off the beaten track and visit corners of the world least affected by human activity, a charter with explorative purpose presents huge scope. Superyachts not only provide access to more remote locations but also offer an extremely safe way to do so, with all the creature comforts of luxury. For the most dramatic landscapes, rarest environmental treasures and experiences that will top any dinner conversation, explore the world with Moravia Yachting.





## EXPERIENCE

*We know that you're no stranger to world-class dining and bespoke travel. Our role is to lift these experiences to once-in-a-lifetime levels.*

We achieve this with an unwavering focus on each guest's needs and interests. Whether it's scuba diving, culture, cuisine, or personal wellbeing, circumspection is our watchword. Some guests chase the final frontiers, seeking uncharted Arabian reefs and untouched Pacific atolls. Others seek the familiarity found in the glamorous backdrops of the Mediterranean and Caribbean.

Our forte is delivering seamless luxury across all seven continents. And experiences needn't stop at the superyacht. Whether you want to tour the ocean bed in a submersible, trace the coastline by helicopter, or extend your trip with a stay onshore, every requirement can be met. Experience the joy that comes from having time at your complete disposal. Rise with the dawn or with the dusk, when on charter the world turns at your own specified speed.









## DESTINATION INSPIRATION



### Alaska

Alaska's glacial cruising grounds offer an untouched wilderness that's home to bears, whales and an array of activities to excite even the most intrepid of adventurer.

**Best enjoyed from**  
May to September



### New England

This rugged coastline is particularly stunning in the autumn. Cruise from lighthouse to lighthouse, seeking anchorage at secluded bays or in historical harbours.

**Best enjoyed from**  
June to September



### The Arctic

Charters to the Arctic region can include the towering fjords of Norway, Arctic Canada and the Northwest Passage. More metropolitan than you might expect, there's much to see and do in the land of the midnight sun.

**Best enjoyed from**  
May to September



### Scandinavia

Encompassing Denmark, Finland, Iceland, Norway and Sweden this cruising ground offers dramatically different landscapes and a distinctly different feel between summer and winter charters.

**Best enjoyed from**  
May to September



### The Mediterranean

From the traditional fishing villages that dot Italy's coastline and the Greek islands, to the glamour of the Côte d'Azur and intense Spanish sun, the many destinations within the Mediterranean are a favourite from April to October.

**Best enjoyed from**  
April to October



### Southeast Asia

Stretching from India's south eastern coast to the tip of north west Australia, the Indonesian island chain and coast of Thailand sees ancient cultures jostle for space alongside modern life. Meticulously protected by UNESCO with multiple world heritage sites, Southeast Asia is a land of wonder both above and below the waterline.

**Best enjoyed from**  
November to February



### Pacific Coast

From from late spring to early autumn, from Seattle to southern California, the west coast of the USA offers supreme sailing and beautifully diverse scenery.

**Best enjoyed from**  
April to October



### The Caribbean

The Caribbean islands are a melting pot of colourful culture and cuisines. These islands can be enjoyed year-round, with welcoming temperatures and turquoise seas.

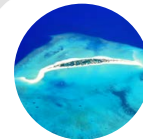
**Best enjoyed from**  
October to July



### Red Sea

An underwater paradise, the Red Sea is a popular charter location for those wanting to enjoy a yacht's water toys and go scuba diving.

**Best enjoyed from**  
September to June



### Indian Ocean

There are few expanses of blue as tropical as the Indian Ocean. Holding both the Seychelles and the Maldives in its palm, a charter in the Indian Ocean gets more luxurious with every barefoot step on the pristine white sands.

**Best enjoyed from**  
January to December



### Further Afield

Pairing city skylines with coral reefs, Australia's eastern coast delivers the best of both worlds and is ideal for those wanting a charter that has a little bit of everything.

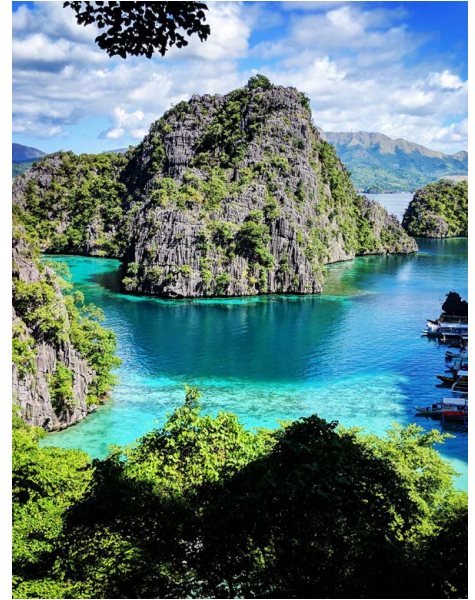
**Best enjoyed from**  
January to December



### French Polynesia

The blue lagoons and tumbling waterfalls of French Polynesia are unlike anything else on earth. Even in the height of summer, June to August, you'll struggle to find a busy bay in this remote utopia.

**Best enjoyed from**  
May to October





## TYPES AND SIZES OF CHARTER YACHTS

We marry decades of experience with unrivalled access to an enormous array of yachts. Our unambiguous focus on privacy has earned us our client's trust and afforded us a selection of unique superyachts ranging from historic vessels to the most pioneering launches of today. Our charter fleet includes some of the most iconic yachts available.

### *Sailing Yachts*

Nothing can compare to the thrill and romance of a yacht under full sail. The large sailing superyachts can offer all the luxuries and amenities of the finest motor yachts and with a deck crew to take care of every sail and winch, one needn't lift a finger - unless you want to! Sailing yacht charters are suitable for guests of all ages and all levels of physical mobility. Of course, some vessels are more suitable than others and our charter brokers will present you with a selection to meet your requirements.

Chartering a sailing superyacht for regatta participation is another growing trend and you can now take to the racecourse with a professional crew expertly sourced by our team. The camaraderie and friendly competition found on the superyacht regatta circuit is ideal for both first-time sailors and those with more experience.





## TYPES AND SIZES OF CHARTER YACHTS

### *Motor Yachts*

The motor yachts in our fleet exemplify the word superyacht. There is no finer level of luxury. Even yachts at the smaller end of the superyacht scale come equipped with on-deck Jacuzzis, al fresco dining areas and spacious suites. Larger motor yachts often feature private decks for the principal charterer, purposefully designed gym and spa facilities, beach clubs and an array of lifestyle amenities such as cinema rooms or even a basketball court.

Every motor yacht carries an expansive toy chest for on-the-water fun and shore side exploration. The largest yachts in our portfolio feature helicopter landing pads, personal submarines and a mini-fleet of additional tenders for fishing, day excursions and smooth, speedy transitions between superyacht and shore.



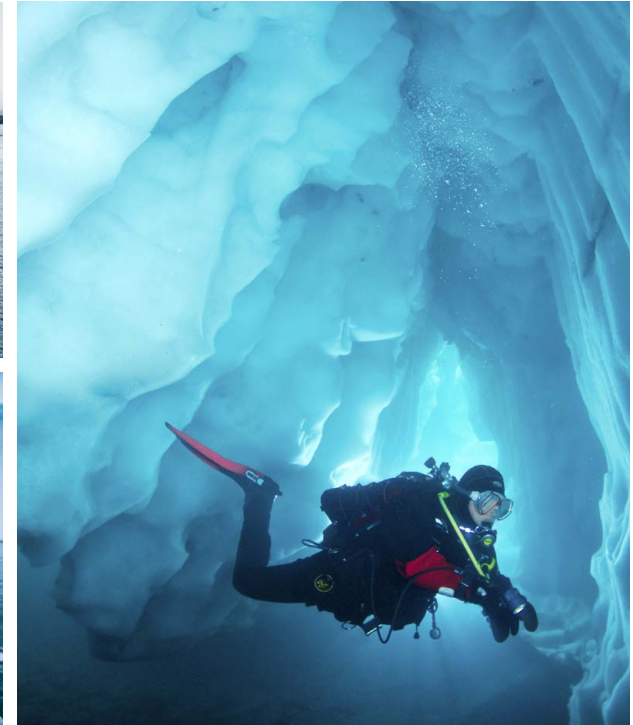


## TYPES AND SIZES OF CHARTER YACHTS

### *Exploration Yachts*

Behind the imposing exterior of an expedition vessel, one will find an interior fit for the most discerning of charter guests. Carefully designed to partner go-anywhere ability with appealing aesthetics, an expedition vessel can carry you in comfort to any corner of the planet, autonomously for up to several months at a time.

The beauty of an expedition vessel is enhanced by its potential for education and excursions that support scientific research and discovery. Talk to our team about adding this element to your charter.





## ENHANCE

*“I’m a man of simple tastes,  
I’m always satisfied with the best.”*

Oscar Wilde



At Moravia Yachting we are dedicated to achieving the very best. Whether we are striving to attain the highest levels of luxury or transforming everyday experiences into once-in-a-lifetime wonders, we seek to enhance at every opportunity. Moravia charters can be enhanced by sporting, environmental, educational, and other experiential aspects.

Excursions can be enhanced with expert guides, permitting you privileged access to historical sites or boasting the ecological acumen to track even the most elusive creatures. Charters with family can be enriched with the additional of academic teachers or guest speakers.

To us, luxury is not simply the finest fabrics or state of mind:  
Luxury is a lifestyle.







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## CHARTER GUIDE - THE CHARTER EXPERIENCE

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*Moravia Yachting has been a Monaco institution since 1962. Our metier is to match discerning personages with their perfect yacht. Brokers will advise on budget, size, style of yacht and destination, crafting you an unforgettable charter odyssey.*

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### THE CHARTER EXPERIENCE

Based in Monaco but with a manifestly global reach, our charter options cover the world over. Each experience is tailor-made to match the requirements of your charter party, with expectations exceeded as standard. From tropical wildlife trekking in Costa Rica to regatta racing in New Zealand or family-focused cruising along the French Riviera, it's all possible. Our mantra to take the special to the sublime could not be more sincere - Moravia clients are afforded privileged access to some of the most incredible sights and exclusive experiences that the world has to offer.

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#### *Your private yacht*

When it comes to privacy, Moravia has an unremitting focus on discretion. As a result, private owners have assigned us a fleet of prestigious and luxurious yachts that otherwise may not be made available. These range from historic vessels from the golden age of sailing to contemporary leviathans up to and over 100m in length.

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#### *Toys*

Our charter brokers are familiar with each accoutrement on every yacht. The quota of toys and tenders onboard will range from jet skis and scuba diving equipment to private submersibles and observation helicopters. Qualified crew will advise and supervise; ensuring your use of each component is safe and enjoyable.

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#### *Spa*

Putting an ocean between yourself and the stresses of modern life will immediately enhance one's sense of wellbeing. Exemplary spa operatives and wellness therapists join the crew of yachts with more expansive spa facilities, including Jacuzzis, hammams, saunas and steam rooms. For the traditional treatments of Reiki and Balinese massage or more progressive light and sound therapies, there's no better spa experience.

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#### *Crew*

Crews aboard Moravia charter yachts have one thing in common: They have been hand-selected by the world's most discerning owners to staff extravagantly luxurious yachts. Each is an expert in his or her field, with hospitality and personal skills to match. The level of service you will receive from superyacht crew is truly unparalleled.

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#### *Chef*

Most of our chefs are veterans of Michelin-starred restaurants, with the culinary skills to craft every cuisine imaginable. Wanting to add to your charter experience, your private chef will delight in compiling colourful assemblages of local ingredients, from the lemons of Menton to Bahamian lobster and eastern spices.

Fine dining experiences onboard can be a gastronomic adventure in themselves. Meals can be adapted to cater for dietary intolerances, health regimes and fitness plans or simply your own preferences.



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## CHARTER GUIDE

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### THE CONTRACT

Moravia Yachting was established in Monaco in 1962 and attains the highest industry standards. Our charter contracts are scrutinised to detail the rights of both yacht owner and guest, including payment, insurance and cancellation. Common terms of contract used are MYBA (Worldwide Yachting Association), CTI (Caribbean Terms Inclusive), American Yacht Charter Association (AYCA), Standard Eastern Mediterranean Terms (SEMT) and Greek Terms (GT). Moravia's brokers remain on hand to explain any terms of your contract.

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#### *MYBA*

In general, Moravia applies the standard MYBA contract. The document requires that your chosen yacht will be chartered in working condition with all necessary equipment on board. This includes a competent crew and qualifies that marine insurance is in place, paid for by the vessel's owner. The charter fee and all other expenses, including fuel, port fees, food and beverages, are paid by the charterer. A handful of yachts do not meet United States fiscal standards so are not permitted to charter in American waters.

#### *Charter rates*

Charter rates are quoted by the week. On signature of a MYBA contract, a deposit of 50% is usually requested. The remainder, plus an Advance Provisioning Allowance (APA), is expected before embarkation. Base charter rates can fluctuate between destinations and high/low seasons, with rates typically higher at peak times and lower during the off-season. Fees are subject to rise during one-off events, such as the Cannes Film Festival and the Monaco Grand Prix. Planning your voyage ahead with a Moravia broker is key to securing your desired yacht at the best price.

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#### *Advance provisioning allowance (APA)*

Under MYBA terms, the APA is normally between 30% and 40% of the total charter fee, depending on fuel consumption and proposed itinerary. (APA is used to pay for goods and services at cost price). This sum covers additional expenses such as fuel, food and beverages, port fees and other incidental costs. Moravia strives for transparency and itemised accounts will be provided to the guest before disembarkation. Any remaining credit can be transferred back to the charterer's account. Naturally, if expenditure exceeds the APA during the charter, additional funds will be requested.

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#### *Fuel*

Every Moravia chartered yacht is fully fuelled and provisioned before a guest steps on board. The total fuel cost will depend on cruising speed and distance travelled, plus any fuel used by toys and tenders. The use of generators to produce electricity while in port or at anchor will also consume fuel.

#### *Carbon offset*

Guests who wish to offset their carbon emissions can do so using our trusted partner at a maximum cost of €200 per 10,000 litres of fuel consumed, and this fee can be transferred as part of the APA. At the end of each voyage the captain will measure fuel usage and any unused offset provision will be refunded to the charterer. Our brokers can advise on further actions you might like to take or can specify to the Captain, to minimise your environmental impact.

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#### *VAT*

Value Added Tax (VAT) may be applied to the charter fee in some European and Caribbean destinations. The VAT rate varies from country to country, while specific itineraries allow for greater reductions. Moravia brokers are familiar with every VAT nuance and can give clear figures of prevailing rates in each destination.

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#### *Insurance*

Moravia recommends charterers to take out cancellation and curtailment insurance. This will protect their booking should unforeseen circumstances prevent or postpone their voyage. All guests should be covered by a travel policy that includes personal accident and medical insurance, and personal items should be insured against loss, theft or damage. Moravia brokers can advise you further.



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## CHARTER GUIDE

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### CHARTER ETIQUETTE

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#### *Make it yours*

Every Moravia charter should guarantee a lifetime of memories. The better you can detail your aspirations and requirements, the better our brokers can fulfil your yachting ambition. Advance planning will assist us in contracting specialist crew members, such as guest speakers and wildlife guides, as well as enable us to source your favourite movies, beverages and treats. With prior notice your private staff can also be accommodated onboard.

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#### *Meet your crew*

The crew will meet you on arrival, welcoming your party aboard and assisting you with any queries as you settle in. These yachting professionals frequently boast qualifications in engineering, navigation, watersports instructors and wellness. Friendliness, professionalism and sensitivity come as standard. Moreover, their skills in operating a high-value superyacht are second-to-none.

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#### *Indulge in dining*

Foodies may enjoy ruminating each dish with the chef, while other guests will prefer to leave dining choices entirely to the professionals. Whatever your requirements, let the crew know your preferences as far in advance as possible so they can plan and delight as appropriate. And if a restaurant on shore tempts, kindly advise your captain that you won't be dining on board that evening. This saves food waste and prevents unnecessary items being added to your bill.

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#### *Ask your captain*

Captains are a fountain of knowledge gleaned from decades of service across the globe. They are also required to manage a large team of people and are responsible for ensuring your overall charter experience is as desired. If you feel a crew member has not fulfilled a task correctly or their actions have caused you displeasure, kindly inform your captain as soon as possible. Moravia's charter team is also on-hand 24/7.

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#### *Invite your friends*

This is your voyage. If you have friends on another yacht or associates in port, feel free to invite them aboard. Simply consult the captain beforehand to make sure maritime guidelines for hosting additional guests at anchor or in port are met.

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#### *Respect crew areas*

The kitchen, crew mess and staff quarters remain off-limits to guests, ensuring that crew get the rest they require to safely operate the vessel and provide you with exceptional service. Most chefs stock a help-yourself counter beside their galley, where delicious hot and cold snacks are laid out at all hours.

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#### *Stay safe*

Every superyacht captain is obliged to deliver a safety briefing. While it's unlikely that anything could occur on a world-class vessel, maritime law requests that guests are informed of lifejacket locations and the lifeboat drill. Smoking is prohibited aboard most yachts, although some vessels are able to prepare a smoking area with advance notice.

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#### *Barefoot bliss*

Padding around your luxury yacht barefoot is a carefree pleasure, but removing one's shoes is a must. Most Moravia charter yachts are decked with teak, which can be damaged by heeled shoes, and a yacht's sumptuous carpets are often hand-made, making them sensitive to stains. A shoebox beside the passerelle will invite you to deposit outdoor footwear and a selection of slippers will be offered should you want them.

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#### *Luggage*

Hard-shell luggage with wheels can damage decks and luggage cases such as these can also be difficult to stow on a yacht. Please pack your belongings into soft bags and allow a deckhand to porter them for you.

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#### *Tipping protocol*

Leaving a gratuity is common practice on luxury charters. This ensures that crew who have gone the extra mile, while working far from home, consistently strive to offer exemplary service. The industry standard ranges from 10% and 20% of the charter fee, although a Moravia charter broker can advise if you are unsure. Gratuities are best left with the captain and they will ensure that those working hard below deck, including engineers and service staff, also share your goodwill.



# Moravia

YACHTING



**Luisa Alesso**  
Charter Broker

M +377 6 78 63 52 55  
T +377 93 10 29 29  
E [luisa.alesso@moraviayachting.mc](mailto:luisa.alesso@moraviayachting.mc)

Moravia Yachting SAM  
8, quai Antoine 1er  
MC98000 Monaco